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SURVEY CONCERNING FIXED-BASE OPERATOR NEEDS

Thank you for doing this survey related to development of a course specifically for students interested in a career with an FBO. Please e-mail it back to Gary Witt at the e-mail address above.

1. Are you a fixed-base operator (FBO) or aware of the employee needs of FBOs? Yes No

If "Yes", please briefly describe the types of FBOs you are familiar with.

IF YOU ANSWERED 'NO', PLEASE DO NOT CONTINUE THIS SURVEY.

2. Please list the most important skills a job candidate should have when seeking employment with an FBO.

3. What job skills do most candidates lack, or which require extensive retraining by an FBO?

4. What categories of jobs are most important for you (management, maintenance, etc.), in order?

- a.
- b.
- c.
- d.

5. How would you rate the importance of the following FBO course topics? Please rate as: Not important (NI), Somewhat Important (SI), Important (I), or Very Important (VI).

>>> Please offer your advice about important specific content within each of these areas.

1. FBO Operations
2. Fuel and Fuel Farm Management
3. Financial Management
4. Human Resources
5. Leadership
6. Airport/Governmental/Community Relations
7. Marketing and Advertising
8. Insurances
9. Properties and Leasing
10. Communication skills (written)
11. Communication skills (verbal)
12. Small Group Interpersonal skills
13. Other:
14. Other:

6. Would you like to continue to receive updates on the development of the Embry-Riddle FBO course, and offer your advice? YES NO

If YES, please provide your name and e-mail address here:

Name:

Email:

Thank you!

Please add any additional comments, suggestions or questions you have regarding a course focused on FBO employment: