

Don Champion has inspired his team to be the best in serving the aviation community. His professionalism, dedication and integrity has inspired others to make aviation their career and commitment. Here are some of their comments:

1. “Working for Banyan Air Service and Don Champion is truly a rewarding experience. The company is the best I have worked for in the aviation industry, and each day it only improves upon itself. From a missionary child raised in Africa to one of the most respected FBOs in America, Don Champion's lifelong commitment and dedication to the aviation industry has been unmatched by anyone I have ever had the pleasure to work with. He has built a solid company based on relatively simple terms.....Deliver a quality product at a quality price. His team of over 150 individuals at Banyan Air Service is the best in the industry, and I'm extremely honored to be one of them.”
2. “I have worked for Don for the last 12 years. I have watched him lead this company from a two hangar operation to a first class FBO. He is a true leader, motivator and professional. I am lucky to have been able to work for Don all this time, and look forward to many more years to come.”
3. “He is a visionary for the customer. From his vision of a state of the art terminal, to the aviation store, and most recently, the restaurant, everything is centered on the customer.
4. “Having been in the industry for over 30 years I have met and worked for many people and I never met one before quite like our "coach", Don Champion. He truly believes in his faith, people, customers and anyone he meets. He is one of the most giving and humble people you could ever meet and if you had the pleasure to meet him either on a plane sitting next to you or at an event, you would never know how successful he really is because he really just wants to know about you. His entrepreneurial spirit, professionalism and business attributes are second to none and he is well respected by his "teammates" and peers.”
5. He has the best interest of his team in mind. As head coach, he doesn't crave the spot light, he allows everyone to excel in their specific field, and be as successful as they want to be. In addition, he is always re-investing back into the team (tooling, facilities, gym, and education).
6. Of course, given his faith and Christian values, he is a genuine person in every aspect of life.”
7. “I have had the honor of working with Don for over 16 years now and it has been life changing. Don sincerely puts people first and I think that is what really sets him apart. Don sees and expects nothing but greatness in each one of Banyan’s teammates, even when we can’t see it in ourselves. He gives us the support and tools we need and then trusts in the fact that we can accomplish anything. He leads by example; there is nothing that Don would ask us to do that he wouldn’t do himself.
8. Aviation is Don’s passion and Banyan, along with all of our teammates, is a true reflection of that.”

9. "Ten years ago when I interviewed with Don, he made his vision clear. He talked about how he started Banyan as a dream and the next dream that he had was of building a terminal building. With each description, his vision was clear and his passion for aviation and those who fly was crystal clear. All customers had to feel at home and all customers must feel safe. We exist to serve our customers."
10. "Don is a leader and what he preaches he practices, everything from our vision/mission to our values. I've never worked with anyone with so much integrity."
11. "He is a head coach and leads by example. He talks with teammates and implements their ideas. He talks with customers to find out where we can improve and what aviation challenges they may face. He is 100% hands-on with everything."
12. "Imagine a man growing-up in the sheltered Mission Fields of Africa, having never been an employee himself to create what he has. Many successful people have mentors to credit for their success, often previous "bosses" are your mentors, and Don has never had a boss. His only boss was his values and his entrepreneurial spirit. This June, Banyan will celebrate its 30th year of growth and successful operation. In the field of private aviation it is a very small club of companies that have lasted this long."
13. "Don demonstrates the drive and determination that is only evident in entrepreneurial leaders and has built the #1 Best Independent FBO in the country. That is a tremendous accomplishment. Further, many successful entrepreneurs have had a financial support network; Don has no rich uncle and no financial partners. This too is a tremendous accomplishment in this industry."
14. "Banyan Air Services is by far the best company I have worked for. Don Campion is the primary reason for this. His dedication to this company and more importantly its people is the reason behind its greatness. He continues to improve the company by investing in ways to better serve the customer and to be a great place to work."
15. "The most impressive quality to me about Don is his integrity and business ethics. I appreciate his mindset of making Banyan a better company by making the teammates better individually. His investment back into the teammates is remarkable in today's economy. He expects a lot but also gives a lot in return."
16. "I have known Don Campion for well over twenty years, let me re-phase that. I have known of Don Campion and Banyan for over twenty years. Prior to coming to Banyan as an employee, Don Campion was just another competitor in the very fierce South Florida aviation marketplace. It is only in the last seven years did I really get to know Don Campion, the person.

Seven years ago, I was working for a very large aircraft OEM. After another round of cost-cutting measures and strategic planning meetings that happen daily at these large aviation OEMs, I found myself facing the possibility of having to relocate to a "not so glamorous" location if I was to stay with the company. I had 24 hours to let the corporate office know of my intentions and the first thing I did was call Don Campion. I did not really think I would be able to reach him and

intended to leave him a voice mail. Much to my surprise, he answered the phone and we arranged to meet later that evening at Banyan. When I arrived, I found Mr. Campion working with his line team marshalling aircraft on the busy Banyan ramp. This was my first glimpse of what I was soon to learn that Don was not your average CEO.

Since that day over seven years ago, I have come to understand just how truly special Don is. What makes Don special is not only his successes in the business world, but also the things we as employees do not hear about. Don is one of those rare CEOs that really believes in investing in his people and in the company. He does not just "talk the talk"! Don recognizes that the success of any company is only as strong as the team running it. Here at Banyan, all of us-from top to bottom- have a vested interest in our destiny and our success. Don truly has empowered his "team mates" to run this company as if it were their own. His work ethic and natural desire to succeed coupled with his quiet faith in God and his belief in the good of all people is contagious. His commitment to customer service and his drive to serve the customer is evident in all he does. The employees that work for (and with) Don are proud of what we have accomplished together.

In closing, it is impossible to share my thoughts on what sets Don Campion apart from his peers in a few paragraphs. His amazing background of being raised in Africa, his generosity to the local community, his generosity to his employees, and to our industry is truly amazing. Hopefully this small glimpse on how one person has affected so many in a positive way will give you a snapshot of Don Campion."